A3940-1.1U 9/89

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 6 September 1989

EASTERN REGION (ECPO)

Alfred University
Babson College
Bard College
Bentley College
Boston College
Boston University
University of Bridgeport
Brown University
Buffalo State College
Clarkson University
Columbia University
University of Connecticut
Cornell University
CUNY -Bernard M. Baruch
CUNY - Baruch College - Business & Public Administration
CUNY - City College
CUNY - Graduate School & University Center
CUNY - Hunter College
Dartmouth College
Eastern Nazarene College
Fordham University - Lincoln Center
Fordham University
Franklin Pierce College
Husson College
Ithaca College
The King's College
LeMoyne College
Long Island University
University of Maine-Orono
Manhattan College
Manhattanville College
Marist College
MIT
MIT - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New Hampshire College
NYU-Graduate School of Business
New School for Social Research - Graduate School
Northeastern University
Pace University-New York City
Pace University-Westchester
Polytechnic University
Post College
Pratt Institute
Rensselaer Polytechnic University
Regis College
Rhode Island School of Design
University of Rhode Island
Roberts Wesleyan College
University of Rochester
University of Rochester-W.E. Simon Graduate School of Business
Sacred Heart University
Saint Anselm College
St. John Fisher College
St. Joseph's College
St. Joseph's University
SUNY - Buffalo
SUNY - Cortland
SUNY - Geneseo
SUNY - Plattsburgh
SUNY - Purchase
Syracuse University
Union College
Vassar College
Wells College
Williams College
Worcester Polytechnic Institute

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Eastern** Region.

The data are based on salary offers made to students graduating between September 1, 1988, and August 31, 1989. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (June 5, 1989 through August 7, 1989) and cumulatively (September 1, 1988, through August 7, 1989). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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ISSN 0196-1004

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 6/5/89 THROUGH 8/9/89

CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH
BUSINESS														
ACCOUNTING	165	1353	$27457	$24963	$31000	$27000	$24000	606	6802	$26510	$25223	$30500	$26500	$22326
BUSINESS ADMIN (INCL MGMT	82	751	23238	22786	30000	22000	17500	201	2163	24154	22450	30000	23000	17500
DISTRIBUTION MANAGEMENT	1	16	25000	23003	*	*	*	8	98	28063	24211	*	*	*
ECONOM & FINANCE (BANKING	171	882	27451	24865	32500	28000	20000	348	3043	26655	24710	32450	27000	20000
HOTEL/RESTAURANT MGMT.	+	75	+	19324				13	199	21154	19657	*	*	*
HUMAN RSRCS (incl LABOR R	4	61	16500	22410	*	*	*	17	197	24271	22842	*	*	*
MANAGEMENT INFO SYSTEMS	11	153	25300	26473	*	*	*	78	667	27649	26772	32000	28000	23000
MARKETING/MARK MGMT (RESR	39	514	23115	22340	27000	23000	18000	147	2119	22733	22479	27000	22500	18000
REAL ESTATE	+	8	+	23499				1	28	20000	23551	*	*	*
COMMUNICATIONS														
ADVERTISING	+	37	+	19952				2	112	24500	19560	*	*	*
COMMUNICATIONS	15	145	25446	20937	*	*	*	28	443	24189	20819	30000	24750	19000
JOURNALISM	1	63	17000	21042	*	*	*	3	183	19167	20085	*	*	*
TELECOMMUN/BROADCASTING	+	19	+	22842				+	73	+	20176			
EDUCATION														
ELEMENTARY EDUCATION	1	211	21000	19110	*	*	*	2	594	17800	18767	*	*	*
PRE-ELEMENTARY EDUCATION	+	7	+	18176				+	17	+	17016			
PHYSICAL EDUCATION	+	29	+	19914				+	64	+	19583			
SPECIAL EDUCATION	+	32	+	19639				+	120	+	19815			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	1	24	16640	19206	*	*	*	2	48	21320	18931	*	*	*
TEXTILES & CLOTHING	1	28	18000	19037	*	*	*	4	126	23000	19742	*	*	*
MERCHANDISING MANAGEMENT	1	22	22000	19723	*	*	*	5	72	23200	19539	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	12	36	22817	21836	*	*	*	14	91	22593	21129	*	*	*
LETTERS (incl English, Li	74	172	22392	21614	29500	22000	17000	92	361	22652	20951	30000	22000	17000
VISUAL & PERFORMING ARTS	6	56	19167	19855	*	*	*	7	133	20714	18838	*	*	*
HUMANITIES - OTHER	8	47	22825	20840	*	*	*	8	158	22825	22364	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	1	24	16000	23843	*	*	*	1	88	16000	21427	*	*	*
HISTORY	41	141	24954	24612	32500	25000	18000	46	227	24587	23348	32500	24250	18000
POLITICAL SCIENCE/GOVT	25	180	24740	24510	31000	25000	19500	38	370	25353	23280	32000	25400	19500
PSYCHOLOGY	26	125	21419	20021	26000	21500	14500	43	354	20841	19400	26000	20000	13500
SOCIOLOGY	2	23	17450	18821	*	*	*	6	109	17233	18979	*	*	*
SOCIAL SCIENCES-OTHER	46	127	27930	23765	32000	30000	20000	48	223	27475	22232	32000	29750	20000
ENGINEERING														
AEROSPACE & AERONAUTICAL	11	92	29486	29473	*	*	*	32	525	30099	29433	32300	31000	26000
AGRICULTURAL	+	1	+	27800				+	30	+	26045			
ARCHITECTURAL	+	12	+	24648				+	43	+	25530			
BIOENGINEERING & BIOMEDIC	+	21	+	29133				5	47	29524	28581	*	*	*
CHEMICAL	11	361	32365	32952	*	*	*	159	2121	33036	32949	35000	33200	31800
CIVIL	20	359	27207	27986	30160	27144	24000	82	1444	27451	27046	31000	27532	24000
COMPUTER	2	122	29000	29591	*	*	*	43	593	31701	30244	34400	32000	28000
ELECTRICAL/ELECTRONIC	113	1071	30146	30387	33800	31000	25000	415	4352	30959	30594	33800	31500	27504

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/89 THROUGH 8/9/89							CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
INDUSTRIAL	4	216	$29750	$29136	*	*	*	49	962	$30338	$29660	$33000	$30600	$27000
MECHANICAL	45	831	29238	30310	$32500	$29000	$26000	320	3870	30692	30490	33000	31000	28000
METALLURGICAL	+	17	+	29462				5	274	31980	30631	*	*	*
MINING (INCL GEOLOGICAL)	+	2	+	26000				+	34	+	26790			
NUCLEAR	2	6	30000	26028	*	*	*	20	59	31451	30747	33200	32080	29000
PETROLEUM	+	48	+	32304				+	165	+	32789			
TEXTILE	+	+	+	+				+	46	+	26633			
ENGINEERING TECHNOLOGY	4	237	30550	28386	*	*	*	24	627	31169	28342	33000	31600	28000
INDUSTRIAL TECHNOLOGY	1	69	34000	26828	*	*	*	3	153	29933	26731	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	37	+	20865				1	86	32000	22182	*	*	*
ANIMAL SCIENCES	+	12	+	19226				1	35	22500	19328	*	*	*
PLANT SCIENCES	+	21	+	17635				1	30	23000	18354	*	*	*
NATURAL RESOURCES	+	14	+	20916				+	27	+	21256			
OTHER AGRICULTURAL SCIENC	1	13	22000	21337	*	*	*	2	81	22050	21605	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	79	510	29533	28906	33000	30000	25000	229	1726	30011	28659	33000	30600	26000
COMPUTER PROGRAMMING	1	20	32000	25985	*	*	*	3	138	30333	28316	*	*	*
INFORMATION SCIENCES & SY	4	82	28475	24675	*	*	*	30	427	28411	26428	32000	29100	23900
SYSTEMS ANALYSIS	+	4	+	26684				2	29	29280	28833	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	15	+	23980				+	96	+	24416			
HEALTH SCIENCES	+	27	+	22196				+	61	+	21480			
NURSING	2	111	28060	25169	*	*	*	16	334	26962	24915	*	*	*
PHARMACY	5	198	40300	37727	*	*	*	5	308	40300	36815	*	*	*
SCIENCES														
ACTUARIAL	1	30	28000	23081	*	*	*	8	62	28526	26778	*	*	*
ARCHITECTURAL & ENVIRONME	+	88	+	24986				+	120	+	24660			
BIOLOGICAL	5	57	22260	22098	*	*	*	7	126	22757	21495	*	*	*
CHEMISTRY	7	55	26380	25361	*	*	*	42	188	31184	26307	34000	32700	25000
GEOLOGY & GEOLOGICAL SCI	+	10	+	23579				+	29	+	23674			
MATHEMATICS	50	150	28360	25783	32500	30000	22000	82	395	28267	26407	32000	29690	23000
PHYSICS	1	17	32000	27199	*	*	*	20	68	30132	28022	32000	31450	28000
OTHER PHYSICAL & EARTH SC	2	10	20000	22100	*	*	*	2	25	20000	22537	*	*	*
TOTALS	1105	10307						3376	39018					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/89 THROUGH 8/9/89							CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	163	976	$27961	$25551	$32000	$27300	$24000	572	5468	$26797	$25727	$31000	$27000	$23000
ACCOUNTING (PRIVATE)	25	396	24687	23587	29,00	25000	20000	98	1516	24462	23517	30000	24500	19000
COMMERCIAL BANKING (CNSMR	19	120	24347	22113	*	*	*	36	370	25339	21676	29000	23250	20000
COMMERCIAL BANKING (LENDG	15	76	23061	22381	*	*	*	27	299	23997	22835	31000	22000	18000
INVESTMT BANKING (CORP FN	17	63	29588	26404	*	*	*	25	141	29240	26750	32000	30000	25000
INVESTMT BANKNG (M & A)	1	3	21000	27167	*	*	*	4	31	26499	29097	*	*	*
INVESTMT BANKG (REAL EST)	1	14	28000	19657	*	*	*	2	27	22350	22574	*	*	*
INVESTMT BANKG (SALES & T	5	18	27100	26728	*	*	*	5	50	27100	24265	*	*	*
FINANCIAL/TREASURY ANALYS	100	418	29061	27264	32500	30000	24000	189	1056	28128	26367	32000	29500	23051
PORTFOLIO MGMT/BROKERAGE	7	52	22857	23744	*	*	*	16	141	23938	23772	*	*	*
UNDERWRITING	9	62	24289	21690	*	*	*	21	209	24552	21858	26000	25000	23000
MARKETING														
ADVERTISING	5	27	23399	19126	*	*	*	12	84	21833	19358	*	*	*
BRAND/PRODUCT MANAGEMENT	12	105	24458	23628	*	*	*	33	366	23677	23623	29000	23000	18500
BUYER/MERCHANDISING	20	136	23310	22237	26000	23250	20000	50	618	24091	22010	28500	23250	20000
MARKET RESEARCH	5	107	30500	27017	*	*	*	12	240	28041	25636	*	*	*
SALES	44	649	20709	23290	26000	20000	15600	138	2480	23211	23188	30000	23000	18000
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	17	+	20553				+	55	+	20902			
MEDIA PLANNING	5	13	21408	19772	*	*	*	7	30	24620	20263	*	*	*
ON-AIR REPORTING	+	+	+	+				+	8	+	16438			
PRODUCTION	3	20	17333	21329	*	*	*	9	66	21444	22982	*	*	*
PUBLIC RELATIONS	8	49	22912	19980	*	*	*	10	133	23129	20118	*	*	*
WRITING / EDITING	13	48	20862	21090	*	*	*	17	165	20588	20239	*	*	*
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL. & GENL	2	18	20000	20551	*	*	*	5	61	21683-	19582	*	*	*
FINANC,TAXA, MONETARY POL	1	107	20880	25392	*	*	*	4	166	23820	24253	*	*	*
ECONOMIC PROGRAMS	1	7	26000	21979	*	*	*	2	25	20500	21081	*	*	*
LAW ENFORCEMENT	+	22	+	25030				+	78	+	22078			
MILITARY	7	68	22000	22970	*	*	*	22	198	22505	22087	24000	21500	19000
NATIONAL SECURITY	+	7	+	23060				2	24	25409	24771	*	*	*
URBAN / REGIONAL PLANNING	4	10	23160	23302	*	*	*	4	31	23160	22819	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	3	113	18167	21019	*	*	*	33	242	23024	21054	30000	21000	17000
COUNSELING	6	34	16513	18177	*	*	*	8	97	16010	17675	*	*	*
FUNDRAISING / DEVELOPMENT	2	13	18800	19092	*	*	*	3	19	18533	19057	*	*	*
SOCIAL WORK	1	25	23400	16702	*	*	*	4	87	17725	16550	*	*	*
ENGINEERING														
BIOENGINEERING	+	10	+	31753				20	66	32056	30924	34750	32250	29000
DESIGN / CONSTRUCT	54	720	29266	29274	32600	29000	24500	159	2786	29167	28849	32600	29200	25000
ENVIRONMENTAL/SANITATION	5	47	26200	26579	*	*	*	21	274	28147	28271	30000	28000	27000
MANUFACTURING/INDUSTRIAL	23	669	30573	29860	32496	31000	29000	145	3534	31264	30492	33096	31200	29120
SYSTEMS / PROGRAMMING	22	135	29748	29424	31800	30030	26000	61	587	30903	30036	33000	31000	28000
POWER SYSTEMS	6	125	30300	29846	*	*	*	39	530	30664	30093	33000	30840	27800
SOFTWARE DESIGN & DEVELOP	33	243	30788	30608	33800	31250	27000	90	737	31473	30537	34400	31815	28000

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/89 THROUGH 8/9/89							CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
HARDWARE DESIGN & DEVELOP	19	68	$30702	$30661	*	*	*	50	484	$30940	$30888	$33500	$31600	$27000
RESEARCH & DEVELOPMENT	10	278	30936	29480	*	*	*	105	1232	31237	30658	34300	32160	27560
TESTING	17	177	28613	28563	*	*	*	31	576	29307	28990	33000	30900	25243
PROCESS ENGINEERING	12	593	29653	31432	*	*	*	157	2341	32372	31902	34296	32700	30000
OTHER ENGINEERING	38	249	29564	29434	$32160	$30520	$25343	309	1465	31136	30614	33500	31500	28440
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	27	349	28909	27572	32500	30480	25000	131	1390	28825	27559	32065	30000	25000
INFORMATION SYSTEMS	11	148	29009	25870	*	*	*	47	574	28695	26766	32500	30000	25000
SYSTEMS ANALYSIS & DESIGN	23	216	28698	28587	32500	29000	24000	72	784	29103	28321	32940	29690	25000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	16	49	29656	27938	*	*	*	36	137	28305	28437	31200	28500	24504
AGRICULTURE/NAT'L RESOURC	2	43	24500	19065	*	*	*	4	149	18375	20984	*	*	*
ARCHITECTURE	1	36	17000	21508	*	*	*	1	69	17000	22241	*	*	*
CONSULTING	74	366	29709	28947	33000	30000	26000	139	1336	29647	28373	33000	30000	25000
HUMAN RESRCS /INDUS RELS	9	91	26656	23718	*	*	*	23	266	26802	22937	33500	27000	19000
MANAGEMENT TRAINEE	95	969	24861	21943	30000	25000	19000	234	2928	25366	22080	32000	25000	19000
MATH/STATISTICIANS	+	22	+	24411				3	64	30000	25546	*	*	*
NURSES / PERSONAL CARE	2	112	28060	25211	*	*	*	16	335	26962	24958	*	*	*
OTHER HEALTH RELATED (EX	8	242	33813	34528	*	*	*	9	501	32444	31011	*	*	*
PARALEGAL	50	87	20836	21354	24000	20000	19000	52	113	20900	20958	24000	20000	19000
PERFORMING ARTS (ENTERTAI	+	5	+	20983				+	15	+	16970			
RESEARCHERS NON-TECHNICAL	5	16	26300	23905	*	*	*	8	47	26063	23140	*	*	*
RESEARCHERS - TECHNICAL	3	19	29167	25904	*	*	*	4	65	30175	22397	*	*	*
TEACHING	36	430	18939	19106	25000	18600	13500	40	1052	19098	18989	26000	18800	13500
TOTALS	1105	10307						3376	39018					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/89 THROUGH 8/9/89							CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	115	+	$28772				8	463	$29000	$28849	*	*	*
MBA--NON-TECH	9	240	$42444	33794	*	*	*	23	885	39648	33873	$47000	$38000	$29500
MBA--TECH	+	88	+	33532				7	268	32800	37102	*	*	*
MS-BUSINESS	+	12	+	34303				1	60	35400	33244	*	*	*
DISTRIBUTION MANAGEMENT	+	2	+	30450				+	3	+	30600			
ECONOMICS & FINANCE (BANK	3	29	26367	30570	*	*	*	9	194	34814	34050	*	*	*
HOTEL/RESTAURANT MNGMT	+	1	+	20100				+	1	+	20100			
HUMAN RESOURCES (INCL LAB	1	13	35000	32100	*	*	*	7	44	38229	31947	*	*	*
MANAGEMENT INFORMATION SY	+	4	+	33984				2	42	33000	32067	*	*	*
MARKETING/MKTNG MGT (RESE	1	10	26000	31966	*	*	*	1	70	26000	34105	*	*	*
MERCHANDISING MANAGEMENT	+	+	+	+				+	1	+	21000			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	2	+	19800				+	5	+	23520			
JOURNALISM	1	1	24000	24000	*	*	*	1	5	24000	23240	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	4	+	24250				+	16	+	23971			
ELEMENTARY EDUCATION	+	14	+	22454				+	31	+	22037			
PHYSICAL EDUCATION	+	+	+	+				+	1	+	12000			
READING EDUCATION	+	+	+	+				+	1	+	16380			
SPECIAL EDUCATION	+	11	+	21791				1	27	19000	21810	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	2	+	18054			
LETTERS	+	4	+	23251				1	9	26000	24334	*	*	*
VISUAL & PERFORMING ARTS	+	+	+	+				+	14	+	19945			
HUMANITIES - OTHER	+	1	+	24000				+	2	+	32000			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	1	+	18000				+	5	+	19185			
POLITICAL SCIENCE / GOVT	+	7	+	30029				+	12	+	29409			
PSYCHOLOGY	+	9	+	25737				1	27	37000	24390	*	*	*
SOCIOLOGY	+	+	+	+				+	5	+	24272			
SOCIAL SCIENCES - OTHER	5	17	30479	27603	*	*	*	6	26	32683	26030	*	*	*

continued

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/89 THROUGH 8/9/89							CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	14	$27000	$35710	*	*	*	8	84	$34120	$34381	*	*	*
AGRICULTURAL	+	1	+	32400				+	1	+	32400			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	11	+	34930			
CHEMICAL	+	64	+	35548				22	209	36086	35952	$37500	$36250	$34500
CIVIL	3	49	28933	31180	*	*	*	12	203	31485	30833	*	*	*
COMPUTER	5	21	35432	35170	*	*	*	30	100	38843	36760	45000	39250	33540
ELECTRICAL/ELECTRONIC	11	156	36487	35504	*	*	*	75	661	39224	36215	45000	39500	33693
INDUSTRIAL	+	45	+	33835				8	119	37450	34295	*	*	*
MECHANICAL	2	82	29500	34525	*	*	*	36	470	35315	35131	38000	35650	32000
METALLURGICAL	+	3	+	37600				23	69	35254	35039	37000	35600	32760
MINING & MINERAL	+	2	+	33768				+	14	+	31920			
NUCLEAR	+	7	+	35998				+	16	+	34888			
PETROLEUM	+	4	+	36825				+	27	+	38231			
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	2	+	25250				+	21	+	27753			
HEALTH SCIENCES	+	7	+	23952				+	21	+	22572			
NURSING	+	1	+	33600				+	8	+	26780			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	11	+	23900				+	14	+	23835			
ARCHITECTURAL & ENVIRONME	+	1	+	34980				+	3	+	27327			
BIOLOGICAL	+	+	+	+				+	5	+	25063			
CHEMISTRY	+	14	+	29390				1	50	31920	31382	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	12	63	35898	35294	*	*	*	35	251	36425	35690	41300	36501	33600
SCIENCES														
GEOLOGY & RELATED GEOLOGI	+	22	+	32927				1	80	44676	31148	*	*	*
MATHEMATICS (INCL ACTUARI	+	11	+	29647				3	36	35437	30932	*	*	*
PHYSICS	+	4	+	32681				1	14	29000	30686	*	*	*
POLYMER	+	+	+	+				+	6	+	34137			
TOTALS	54	1169						323	4712					

Master's Degree Candidates - Experience [1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 6/5/89 THROUGH 8/9/89

CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	9	91	$46389	$35815	*	*	*	45	529	$46211	$41283	$55000	$45000	$36000
MBA--TECH	1	7	45000	38600	*	*	*	7	136	45300	44282	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	14	106	50229	38571	*	*	*	74	605	49143	42952	58000	50000	40000
MBA--TECH	4	23	42750	36006	*	*	*	20	263	47475	46921	53000	47250	42000
OVER 4 YEARS														
MBA--NON-TECH	17	139	45965	44474	*	*	*	93	540	47575	44529	58000	48000	32000
MBA--TECH	6	36	48917	50628	*	*	*	18	212	47167	49296	*	*	*
TOTALS	51	402						257	2285					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/89 THROUGH 8/9/89							CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT	+	3	+	$44333				+	6	+	$47333			
COMPUTER & INFOR SCIENCES	+	3	+	48117				1	19	$59500	49743	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	19	+	47075				+	33	+	44168			
HUMANITIES & SOCIAL SCIENCES														
ECONOMICS	+	5	+	38060				+	5	+	38060			
ENGLISH	+	4	+	23750				+	8	+	24125			
FOREIGN LANGUAGES	+	3	+	25000				+	4	+	25250			
PSYCHOLOGY	+	1	+	26462				+	11	+	32965			
SOCIOLOGY	+	+	+	+				+	1	+	27000			
ENGINEERING														
AEROSPACE	1	3	$25000	45647	*	*	*	1	12	25000	49493	*	*	*
CHEMICAL	4	55	46700	47331	*	*	*	7	212	45357	47717	*	*	*
CIVIL	+	6	+	42033				+	13	+	39438			
COMPUTER	+	4	+	51249				1	9	48000	52433	*	*	*
ELECTRICAL/ELECTRONIC	5	30	51400	53205	*	*	*	9	75	51056	50482	*	*	*
MECHANICAL	1	6	45000	48967	*	*	*	6	21	46667	46771	*	*	*
METALLURGICAL	4	7	49625	46643	*	*	*	8	24	50700	48464	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	6	+	45470				+	8	+	43278			
BIOLOGICAL	+	1	+	50000				+	1	+	50000			
CHEMISTRY	2	41	42450	42888	*	*	*	14	198	44564	43147	*	*	*
GEOLOGICAL SCIENCES	+	6	+	32417				+	15	+	33431			
MATHEMATICS	+	4	+	53375				+	8	+	45438			
PHYSICS	+	10	+	41599				+	28	+	42263			
POLYMER	+	1	+	50000				1	14	40500	44626	*	*	*
TOTALS	17	218						48	725					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
ACCOUNTING	26665 540 36000/23000	29000 1		24214 7	23500 2		26540 5		25958 12
BUSINESS ADMIN (INCL MGMT	28011 9			27100 15	31000 4	22800 5	24667 9	25373 11	24618 17
ECONOM & FINANCE (BANKING	28813 16			25365 63 45000/20000	30071 49 33000/29000	26250 9	25800 6	28907 33 34000/25000	26385 36 39500/18500
HUMAN RSRCS (incl LABOR R				20500 2		25000 1	33025 2		18000 4
MANAGEMENT INFO SYSTEMS	27227 11			27667 3	30000 1	25529 7	26381 13	30500 9	32333 3
MARKETING/MARK MGMT (RESR	25167 3	20000 2		23008 13	26875 4	23200 5	23500 4	21500 3	19200 5
ADVERTISING		27500 1				21500 1			
COMMUNICATIONS		25000 1		33000 2	31000 1				26750 2
JOURNALISM						23000 1			
MERCHANDISING MANAGEMENT								30000 1	
FOREIGN LANGUAGES				26250 2	29000 1			32000 1	
LETTERS (incl English, Li	27667 3	21000 4	32000 1	22000 1	30750 8	21600 5		24825 4	19750 4
VISUAL & PERFORMING ARTS			17000 1		30000 1				
HUMANITIES - OTHER		22000 1			29500 2	26000 1			
HISTORY		21333 3		28250 2	30400 5			34750 2	29083 6
POLITICAL SCIENCE/GOVT	32000 2			28833 3	30375 4			31000 3	25333 6
PSYCHOLOGY	25000 1				31000 1	22500 2		26000 4	26000 1
SOCIAL SCIENCES-OTHER	36833 3	22500 1		22667 3	30567 15	25000 2	28000 1	33250 4	25000 1
CHEMICAL			25800 1					30738 5	
CIVIL								27409 27 31800/26000	
COMPUTER	27167 3					33800 1	35333 3	29667 6	32032 1
ELECTRICAL/ELECTRONIC	30450 6			28460 3	30167 3	31520 26 41000/27000	31009 4	31200 23 35000/30000	33250 2
INDUSTRIAL	27000 1							30027 13	

AVERAGE SALARY OFFERS SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
MECHANICAL					27996 1	32000 1		30928 7	
ENGINEERING TECHNOLOGY	32000 1								
INDUSTRIAL TECHNOLOGY								27000 1	
AGRIBUSINESS					32000 1				
OTHER AGRICULTURAL SCIENC				22000 1					
COMPUTER SCIENCE	28492 5				30333 3	31649 14	28391 37 38000/21000	29091 27 32500/27000	28333 6
COMPUTER PROGRAMMING							29500 2		
INFORMATION SCIENCES & SY	31333 3			31125 4		29580 5	27221 6	29250 2	25850 4
ACTUARIAL	27500 2								
BIOLOGICAL							26000 1	21000 1	
CHEMISTRY							31896 1	36250 2	
MATHEMATICS	28500 4			29600 5	29875 8		28403 3	29383 6	27375 4
PHYSICS					31000 3	32000 1	32011 1		

AVERAGE SALARY OFFERS SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
ACCOUNTING			23917 6		23000 2	24000 1			22000 3
BUSINESS ADMIN (INCL MGMT	18500 1		23084 19	20000 1	20825 20 26000/18000		26000 1	18000 2	25500 2
ECONOM & FINANCE (BANKING	24750 2		25233 26 31000/21996	24000 7	21640 15		32500 1	27500 1	25000 2
HOTEL/RESTAURANT MGMT.	20000 2	21200 10							
HUMAN RSRCS (incl LABOR R	27000 1								
MANAGEMENT INFO SYSTEMS			25750 6		19500 2				
MARKETING/MARK MGMT (RESR	19000 1	22000 2	22017 12		22203 30 28000/20000	23000 1		23167 3	25000 1
REAL ESTATE									20000 1
COMMUNICATIONS		22000 1	26333 3		22953 9				
JOURNALISM								17250 2	
HUMAN ECOLOGY (HOME ECONO					26000 1				
TEXTILES & CLOTHING					23000 4				
MERCHANDISING MANAGEMENT					21500 4				
FOREIGN LANGUAGES				20000 6	23500 1			22800 1	
LETTERS (incl English, Li			24500 2	20485 13	22422 18			17675 4	
VISUAL & PERFORMING ARTS					20000 1				
HUMANITIES - OTHER		18000 1		20000 1					
HISTORY			28000 1	20500 10	23400 5				
POLITICAL SCIENCE/GOVT	12500 1		30000 2	20375 4	26000 4				
PSYCHOLOGY			25000 3	20000 3	21916 9				
SOCIOLOGY				14000 1	20000 1				
SOCIAL SCIENCES-OTHER				23333 3	23000 3			30000 1	31000 1
INDUSTRIAL			27001 1		26000 1				

AVERAGE SALARY OFFERS SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
MECHANICAL			27000 1						
COMPUTER SCIENCE			26500 2						
INFORMATION SCIENCES & SY			27500 1					30000 1	
PHARMACY					40300 5				
ACTUARIAL			28867 6						
CHEMISTRY					23000 1				
MATHEMATICS			27939 28 34300/23500	18667 3	26000 1				25000 1
OTHER PHYSICAL & EARTH SC				20000 1					

AVERAGE SALARY OFFERS SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th. 18330 PART 3 - PAGE 1

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING		24000 1	30000 1	20580 1		26880 4	22326 1		35000 1
BUSINESS ADMIN (INCL MGMT	29000 1	23117 6	25214 7	21140 11	23500 2	26429 7	26667 3	29000 3	21000 1
ECONOM & FINANCE (BANKING	30167 3	24500 4	25500 4	22860 5	24667 3	22817 6	22500 2		22750 2
HOTEL/RESTAURANT MGMT.				23000 1					
HUMAN RSRCS (incl LABOR R		14000 1				22500 1	22050 1		
MANAGEMENT INFO SYSTEMS	28000 1	22000 1	28700 1		29500 1				
MARKETING/MARK MGMT (RESR	17000 2	21667 3	23333 3	22417 6	20500 1			21000 1	
COMMUNICATIONS				19000 1		14747 2			
ELEMENTARY EDUCATION					17800 2				
HUMAN ECOLOGY (HOME ECONO							16640 1		
FOREIGN LANGUAGES					23000 1	13500 1			
LETTERS (incl English, Li			29500 1		17227 11	24800 1			
VISUAL & PERFORMING ARTS					15000 1	30000 1			
HUMANITIES - OTHER				18800 1					
HISTORY					20763 8				
POLITICAL SCIENCE/GOVT	23000 1			19867 3	16500 2	22000 1			
PSYCHOLOGY				18000 1	13250 4	18500 2		17500 2	17750 4
SOCIOLOGY							20650 2		
SOCIAL SCIENCES-OTHER		27500 2			17550 4			26000 1	10080 1
AEROSPACE & AERONAUTICAL		26000 1	30000 2			25700 3			
BIOENGINEERING & BIOMEDIC	25000 1								
CHEMICAL			30600 1	27500 2		22000 1			
CIVIL	29000 1	26000 2	29500 1			25216 6	26888 22 31000/23442		

AVERAGE SALARY OFFERS SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ELECTRICAL/ELECTRONIC	32650 4		32218 25 39000/30600	30850 4	23000 1	24240 23 30396/20463	28665 5		
INDUSTRIAL	36000 1	31400 2	31000 3			31100 2			
MECHANICAL	28000 1	27800 1	30920 14	27500 2		24617 11	27333 3		
METALLURGICAL			34800 1						
NUCLEAR			33950 2			25000 1			
ENGINEERING TECHNOLOGY			25500 1				28000 1		
INDUSTRIAL TECHNOLOGY			34000 1						
COMPUTER SCIENCE	31303 6		33100 3		23000 1	34112 1	27000 1	25000 1	
INFORMATION SCIENCES & SY			28350 2			27500 1			19000 1
SYSTEMS ANALYSIS				18000 1					
NURSING					23310 1			25539 9	29707 6
BIOLOGICAL				18300 1	22000 1			21500 1	
CHEMISTRY	29800 2	25000 1			19500 1	19000 1			
MATHEMATICS			29363 3		19500 1	24000 2		22000 1	
PHYSICS	29000 1				20500 1	31512 1			
OTHER PHYSICAL & EARTH SC					20000 1				

AVERAGE SALARY OFFERS SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING					25800 1		23500 2		
BUSINESS ADMIN (INCL MGMT	19400 2		29000 1		25557 7	15000 1	21447 3	23040 5	27500 1
ECONOM & FINANCE (BANKING	17500 1			15000 1	24525 4			28667 3	
HUMAN RSRCS (incl LABOR R							32000 1		
MANAGEMENT INFO SYSTEMS					28200 1				28000 2
MARKETING/MARK MGMT (RESR						22000 2	23000 1	25250 4	24532 3
COMMUNICATIONS								21000 1	22754 2
LETTERS (incl English, Li			18000 1	11500 1	28000 1				
VISUAL & PERFORMING ARTS		15000 1	18000 1						
HUMANITIES - OTHER				18800 1					
CRIMINAL JUSTICE			16000 1						
HISTORY	25000 1								
POLITICAL SCIENCE/GOVT							25800 1		
PSYCHOLOGY		14500 1	15833 3						30900 1
SOCIOLOGY			14050 2						
SOCIAL SCIENCES-OTHER								28000 1	
AEROSPACE & AERONAUTICAL					30288 17		31018 1		
BIOENGINEERING & BIOMEDIC									33420 1
CHEMICAL					31500 1			32250 4	33428 71 35400/32100
CIVIL				27532 1	29000 1	28000 1	28500 1	26857 12	33000 1
COMPUTER					31478 5		30600 1		32704 2
ELECTRICAL/ELECTRONIC					31028 34 37000/30000	11000 1	30006 4		33214 15
INDUSTRIAL					30327 3		32200 3		27000 1

AVERAGE SALARY OFFERS SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MECHANICAL					31000 46 39000/29500		30831 46 34980/28500	29800 10	32719 14
METALLURGICAL					30900 1				31200 1
NUCLEAR					30250 2			32000 1	32700 2
ENGINEERING TECHNOLOGY					32000 1		28433 3	30133 3	
INDUSTRIAL TECHNOLOGY					28800 1				
ANIMAL SCIENCES						22500 1			
PLANT SCIENCES						23000 1			
COMPUTER SCIENCE					30216 11			27800 1	28533 3
BIOLOGICAL			24000 1	26500 1					
CHEMISTRY									32144 17
MATHEMATICS					30140 2				
PHYSICS					29284 5			32000 1	

AVERAGE SALARY OFFERS SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	23655 2	21500 4		27500 1	23600 1		26000 1	26000 2	29500 1
BUSINESS ADMIN (INCL MGMT	24539 9	27667 3	26000 1	22500 1	23600 1				22000 1
DISTRIBUTION MANAGEMENT	25000 1								
ECONOM & FINANCE (BANKING	28732 23 39600/25500	27900 5	26083 6	30000 1			23600 1		
HUMAN RSRCS (incl LABOR R				34000 1				28500 2	
MANAGEMENT INFO SYSTEMS	28773 11	28200 1	33900 2						25000 1
MARKETING/MARK MGMT (RESR	25900 5	27400 2	24782 7	25002 5				22500 4	
COMMUNICATIONS		23500 1	27850 2						
LETTERS (incl English, Li	25867 3	31000 2	26733 3						
HISTORY	27500 2	18400 1							
POLITICAL SCIENCE/GOVT	25000 1								
SOCIAL SCIENCES-OTHER			34000 1						
AEROSPACE & AERONAUTICAL	31000 1	31970 5							
BIOENGINEERING & BIOMEDIC		31200 1					29000 1		
CHEMICAL	33167 3	33464 11	32500 1	31300 3	28500 1		33110 11	33378 18	34153 14
CIVIL	33000 1			31200 1				32500 1	32500 2
COMPUTER	33062 16	31500 4		23408 1					
ELECTRICAL/ELECTRONIC	31570 53 40000/30000	31290 136 50000/29500	30800 3	33000 1	30960 1		32702 2	32285 10	34000 1
INDUSTRIAL	31070 3	30000 6	30500 2	27000 1	30400 2			31200 1	
MECHANICAL	31932 11	30876 72 37200/28800	30800 3	30750 2	29994 24 35000/28500		31257 6	32021 14	31435 8
METALLURGICAL					30600 1				
NUCLEAR		31838 11							
ENGINEERING TECHNOLOGY		32807 6						32250 8	

AVERAGE SALARY OFFERS SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 5 - PAGE 2

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
OTHER AGRICULTURAL SCIENC			22100 1						
COMPUTER SCIENCE	30887 69 35400/27500	30760 34 40000/28080			25000 1				
COMPUTER PROGRAMMING	32000 1								
SYSTEMS ANALYSIS	40560 1								
CHEMISTRY		32418 5	32325 4		32500 1				31120 5
MATHEMATICS	31900 5	31840 5							
PHYSICS	29700 2	31800 1	32000 1						

AVERAGE SALARY OFFERS SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
ACCOUNTING						30933 3
BUSINESS ADMIN (INCL MGMT	21000 2	22500 1	16500 2	25000 1		23100 2
DISTRIBUTION MANAGEMENT						28500 7
ECONOM & FINANCE (BANKING			26000 4			25825 4
MANAGEMENT INFO SYSTEMS						27600 1
MARKETING/MARK MGMT (RESR		17000 1			19333 6	23000 2
LETTERS (incl English, Li			20000 1			
PSYCHOLOGY					26000 1	
AEROSPACE & AERONAUTICAL				31000 1		32300 1
BIOENGINEERING & BIOMEDIC			29000 1			
CHEMICAL		33750 4	38000 1	26500 1		33336 5
CIVIL				27600 1		
ELECTRICAL/ELECTRONIC			31850 3			31433 22 35500/30000
INDUSTRIAL				31600 2		31200 1
MECHANICAL		32842 5	31733 3	32496 1		30309 13
METALLURGICAL				32400 1		
NUCLEAR						28000 1
COMPUTER SCIENCE		31200 1				30900 2
CHEMISTRY		33300 1				
PHYSICS			31500 1			31500 1

AVERAGE SALARY OFFERS SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
BACHELOR - NON TECHNICAL	26819 588 45000/23000	22429 14	24500 2	25419 116 50000/19500	30000 98 37000/28000	24191 39 30000/19500	26013 40 40000/21000	28438 75 40000/22500	25308 97 39500/18000
BACHELOR - TECHNICAL	29146 25 34100/27000		25800 1	29222 13	30184 19	31423 48 41000/28000	28930 58 38000/23000	29474 120 39500/27000	28320 17

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
BACHELOR - NON TECHNICAL	20813 8	21143 14	24348 80 35000/20000	20914 49 35000/19000	22148 129 40000/18500	23500 2	29250 2	20786 14	24300 10
BACHELOR - TECHNICAL			27948 39 34300/24000	19000 4	34563 8			30000 1	25000 1

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	25563 8	23150 18	25688 17	21344 30 32000/18000	18910 40 31000/13000	23412 26 48000/19000	22732 10	24143 7	20287 9
BACHELOR - TECHNICAL	30883 17	27657 7	31487 59 39000/29000	26970 10	21351 8	25019 53 34112/21000	27246 32 32000/23442	24862 12	28177 7

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	20325 4	14750 2	17400 9	15100 3	25643 14	19667 3	24018 8	25086 14	25945 9
BACHELOR - TECHNICAL			24000 1	27016 2	30739 130 39000/29000	21125 4	30683 59 34980/28500	29109 32 35000/26000	32946 128 35400/31200

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	27326 57 39600/21000	26074 19	26985 22 36600/23700	26557 9	23600 2		24800 2	24875 8	25500 3
BACHELOR - TECHNICAL	31523 166 40560/29000	31278 297 50000/29200	30780 15	30001 9	29942 31 35000/28500		32308 20 34500/29500	32570 52 36000/32000	32807 30 35400/30240

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
BACHELOR - NON TECHNICAL	21000 2	19750 2	22429 7	25000 1	20286 7	27126 19
BACHELOR - TECHNICAL		33064 11	32139 9	30457 7		31240 46 35500/28700

AVERAGE SALARY OFFERS SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	26708 535 36000/23000	24637 58 40300/21000		19000 1					23500 4
BUSINESS ADMIN (INCL MGMT	25857 7	20000 7	27571 7	23990 8	29750 2			28167 3	27446 19
ECONOM & FINANCE (BANKING	28264 11	24989 27 32000/18750	24830 20 45000/20000	25500 12	29875 8	28500 2	16700 1	23000 1	27870 110 37000/23500
HUMAN RSRCS (incl LABOR R					16500 1				
MANAGEMENT INFO SYSTEMS	27800 5				22000 1				25000 2
MARKETING/MARK MGMT (RESR	20250 2	21667 3	22025 4	20750 2		21000 1			23833 3
COMMUNICATIONS			33000 1		31000 1				
FOREIGN LANGUAGES				22500 1					
LETTERS (incl English, Li		24500 1	22000 1						29500 7
HUMANITIES - OTHER					30000 1				29000 1
HISTORY			28250 2		30500 2		28000 1	28000 1	31700 5
POLITICAL SCIENCE/GOVT	31000 1	30000 1							27313 8
PSYCHOLOGY	25000 1				31000 1				26000 1
SOCIAL SCIENCES-OTHER	41250 2		23000 1	22500 2	29125 4				30667 12
ELECTRICAL/ELECTRONIC	32033 3	34100 1			30500 1				32500 2
INDUSTRIAL	27000 1								
MECHANICAL						27996 1			
AGRIBUSINESS					32000 1				
OTHER AGRICULTURAL SCIENC				22000 1					
COMPUTER SCIENCE									24833 3
INFORMATION SCIENCES & SY	31000 1								
MATHEMATICS	25000 3				31000 2				30500 9
PHYSICS									31000 3

AVERAGE SALARY OFFERS SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
ACCOUNTING	26000 1						30000 1		
BUSINESS ADMIN (INCL MGMT	23333 3	22275 4		23433 6	24271 7	38000 1	20547 32 30000/15000		20540 1
DISTRIBUTION MANAGEMENT					28500 7				
ECONOM & FINANCE (BANKING	25400 5	24785 7		27500 1	25000 3	31500 1	21150 12		20000 1
HOTEL/RESTAURANT MGMT							19000 1		
HUMAN RSRCS (incl LABOR R	16500 1								
MANAGEMENT INFO SYSTEMS				28375 2			22667 3		
MARKETING/MARK MGMT (RESR	24667 3	25000 1	20599 5	23000 13	21660 10	22145 4	22954 47 34800/18000		
ADVERTISING			24500 2						
COMMUNICATIONS	25000 1	26750 2	21000 1	21600 1	23000 1		25242 5		
JOURNALISM							23000 1		
HUMAN ECOLOGY (HOME ECONO					26000 1				
TEXTILES & CLOTHING				18000 1	26000 2				
MERCHANDISING MANAGEMENT				17000 1	24000 2				
FOREIGN LANGUAGES					23150 2				
LETTERS (incl English, Li		23000 1	20667 3	34000 2	22750 4	21000 1	22686 7		22000 1
VISUAL & PERFORMING ARTS				20000 1					
HUMANITIES - OTHER					26000 1				22000 1
HISTORY		28000 1	27000 1	18400 1	24000 2		20000 1		
POLITICAL SCIENCE/GOVT		26000 1		12500 1	25000 2		24750 4		
PSYCHOLOGY		25000 2			21417 3				
SOCIOLOGY							20000 1		
SOCIAL SCIENCES-OTHER					23000 3	34000 1			22500 1

AVERAGE SALARY OFFERS SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 2 - PAGE 2

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
CHEMICAL							31500 3		
COMPUTER							23408 1		
ELECTRICAL/ELECTRONIC				32000 1			30783 6		
INDUSTRIAL				27000 1		29101 2			
MECHANICAL						34008 1	29180 5		
ANIMAL SCIENCES							22500 1		
PLANT SCIENCES							23000 1		
COMPUTER SCIENCE				23000 1		31200 1	28500 3		33800 1
INFORMATION SCIENCES & SY	26000 1								31500 1
CHEMISTRY							22250 2		
MATHEMATICS	18500 1	23750 2					25000 1		

AVERAGE SALARY OFFERS SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ON-AIR REPORTI	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT	EXECUTIVE, LEG	FINANC,TAXA, M	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY
BUSINESS ADMIN (INCL MGMT		21000 4	25000 1	19000 1			15000 1		29333 3
ECONOM & FINANCE (BANKING				27500 2	20000 2	21400 1	26000 1		22125 4
HUMAN RSRCS (incl LABOR R					22275 2				
MARKETING/MARK MGMT (RESR		22000 2	23000 1			30000 1			
COMMUNICATIONS			19247 2	22750 2					
JOURNALISM				17250 2					
LETTERS (incl English, Li		18000 1	23400 2	18500 8					
HISTORY		15000 1	22000 1						
POLITICAL SCIENCE/GOVT									20400 4
PSYCHOLOGY				18000 1					18500 2
SOCIAL SCIENCES-OTHER			25000 2	30000 1					
CHEMICAL									22000 2
ELECTRICAL/ELECTRONIC			26000 1		23866 1	20880 1			23500 2
MECHANICAL		32000 1							21500 2
SYSTEMS ANALYSIS									18000 1
MATHEMATICS						23000 1			24000 2

AVERAGE SALARY OFFERS SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
ACCOUNTING	40818 1								
BUSINESS ADMIN (INCL MGMT			25884 19					20500 2	
ECONOM & FINANCE (BANKING		21000 1						32500 3	
HOTEL/RESTAURANT MGMT			23000 3						
MARKETING/MARK MGMT (RESR			22667 3	20500 1				25000 1	
COMMUNICATIONS	10000 1								
HUMAN ECOLOGY (HOME ECONO		16640 1							
LETTERS (incl English, Li			11250 2	18000 1				27500 2	
VISUAL & PERFORMING ARTS			18000 1						
HUMANITIES - OTHER					18800 2				
CRIMINAL JUSTICE				16000 1					
HISTORY			25000 1						
PSYCHOLOGY			18000 1	15875 4	18000 1	13000 1			
SOCIOLOGY			14000 1			19300 3			
SOCIAL SCIENCES-OTHER		27500 2	14000 1	10080 1					
AEROSPACE & AERONAUTICAL								29320 5	
CHEMICAL							33574 5	32565 8	32360 3
CIVIL								27000 39 31200/23800	27346 13
ELECTRICAL/ELECTRONIC							30960 5	30099 41 50000/25000	
INDUSTRIAL							32000 1		
MECHANICAL							30985 7	29594 43 35000/27800	28625 4
NUCLEAR							29000 1	28000 1	
ENGINEERING TECHNOLOGY								29823 8	

AVERAGE SALARY OFFERS
BY CURRICULUM/FUNCTION

SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
COMPUTER SCIENCE								26750 2	
SYSTEMS ANALYSIS							40560 1		
BIOLOGICAL									24000 1
CHEMISTRY								33600 3	
MATHEMATICS			19500 1						
PHYSICS								31500 1	

AVERAGE SALARY OFFERS SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT	21000 1			28000 1			23000 1		
DISTRIBUTION MANAGEMENT	25000 1								
ECONOM & FINANCE (BANKING			34000 1	33775 4			18000 1	32500 1	
MANAGEMENT INFO SYSTEMS				28250 2		28200 1		31200 1	
HISTORY						35000 1			
POLITICAL SCIENCE/GOVT		25000 1							
PSYCHOLOGY		27000 1				15500 2			
AEROSPACE & AERONAUTICAL	30509 2	31893 7	30000 1			28550 2	29000 2	31600 2	29900 10
BIOENGINEERING & BIOMEDIC						27000 2			31207 3
CHEMICAL	33333 12		28500 1			33399 18		33226 67 36000/32000	33318 38 38000/32000
CIVIL	31850 2			33000 1		33000 1			27345 21 32500/24500
COMPUTER		33395 5		33125 8	33000 1	33840 1	33840 1		31887 13
ELECTRICAL/ELECTRONIC	31348 37 37000/29880	30837 29 35000/27826	30921 22 35000/28440	31262 16	31361 41 41000/28500	31742 34 36800/29500	30216 17	30707 19	31244 91 39000/29040
INDUSTRIAL	30207 12	32011 1			31200 1				30675 12
MECHANICAL	31156 57 39000/29600	30619 5	29468 8	28000 1	28900 3	31048 21 34980/29500	29668 8	31362 40 37200/28800	31024 104 35004/29000
METALLURGICAL						31200 1			32175 4
NUCLEAR		31500 1	32633 3			31033 3		33000 1	31652 10
ENGINEERING TECHNOLOGY	31046 7		25500 1					35000 5	29822 2
INDUSTRIAL TECHNOLOGY	28800 1		34000 1						
COMPUTER SCIENCE		29672 7		31305 54 35400/29472	28508 2	32139 9			30900 1
INFORMATION SCIENCES & SY				31652 2				30000 1	
BIOLOGICAL						18300 1			
CHEMISTRY	32899 7	33150 2				30619 5	24660 1	32767 16	

AVERAGE SALARY OFFERS SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
MATHEMATICS		29000 2		33000 1				32400 3	
PHYSICS	31322 6		30000 1		26650 2	30133 3		32000 1	

AVERAGE SALARY OFFERS SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
ACCOUNTING									27522 5
BUSINESS ADMIN (INCL MGMT	26667 3		26633 3	24500 2			29344 9	22600 5	23124 33 32500/19000
ECONOM & FINANCE (BANKING	25124 4	28833 3	24250 2	28500 1			29267 26 39500/25000	26500 2	25993 55 35000/20000
HOTEL/RESTAURANT MGMT.									20778 9
HUMAN RSRCS (incl LABOR R								26914 11	19500 2
MANAGEMENT INFO SYSTEMS	26138 21 32000/23500	28000 12	29379 14				28682 11		31100 3
MARKETING/MARK MGMT (RESR			25500 3	23000 1			25000 1	25000 1	22623 34 32000/18200
REAL ESTATE									20000 1
COMMUNICATIONS								30000 1	24331 9
TEXTILES & CLOTHING									22000 1
MERCHANDISING MANAGEMENT							30000 1		21000 1
FOREIGN LANGUAGES					13500 1		32000 1		29500 2
LETTERS (incl English, Li		31800 2	29000 1		30000 1		26750 4	33500 1	23063 16
VISUAL & PERFORMING ARTS	30000 1					17000 1			15000 1
HUMANITIES - OTHER									18000 1
HISTORY							35250 2		23800 5
POLITICAL SCIENCE/GOVT		25800 1					31667 3	35000 1	29500 3
PSYCHOLOGY							26000 4	30900 1	23000 8
SOCIOLOGY	11500 1								
SOCIAL SCIENCES-OTHER							31500 6		29000 2
CHEMICAL							33689 1		
CIVIL							27634 4		28000 1
COMPUTER	31504 2	31000 2	29333 3				28375 4		33016 2

AVERAGE SALARY OFFERS SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 6 - PAGE 2

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
ELECTRICAL/ELECTRONIC	29798 2	31495 8	29672 2		11000 1		30612 13		32353 15
INDUSTRIAL			27000 2				31077 11		30540 5
MECHANICAL							33996 1		31375 8
ENGINEERING TECHNOLOGY							32000 1		
INDUSTRIAL TECHNOLOGY							27000 1		
OTHER AGRICULTURAL SCIENC									22100 1
COMPUTER SCIENCE	29953 81 40000/27000	27014 7	30007 29 36360/27000	27000 1			28850 24 33000/26500		30253 3
COMPUTER PROGRAMMING	30333 3								
INFORMATION SCIENCES & SY	27271 7	25900 5	29057 7				30000 3		28350 2
ACTUARIAL				28526 8					
BIOLOGICAL		26500 1	26000 1						
CHEMISTRY					19000 1		36250 2		27400 2
MATHEMATICS	29083 6	29142 5	29856 5	28838 23 34300/26000			30398 6		28333 3
PHYSICS		32011 1							32000 1

AVERAGE SALARY OFFERS SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	MATH/STATISTIC		NURSES / PERSO		OTHER HEALTH R		PARALEGAL		PERFORMING ART		RESEARCHERS NO		RESEARCHERS -		TEACHING	
BUSINESS ADMIN (INCL MGMT							20000	1			23000	2			23500	2
ECONOM & FINANCE (BANKING							24000	7			30167	3			21500	2
ELEMENTARY EDUCATION															17800	2
FOREIGN LANGUAGES							20000	6							23000	1
LETTERS (incl English, Li							20485	13							17850	10
VISUAL & PERFORMING ARTS															22500	2
HUMANITIES - OTHER							20000	1								
HISTORY							20500	10							20763	8
POLITICAL SCIENCE/GOVT							20375	4			31000	1			16500	2
PSYCHOLOGY							20000	3			20500	2			13625	4
SOCIAL SCIENCES-OTHER					26000	1	23333	3							18733	3
AEROSPACE & AERONAUTICAL													25000	1		
CHEMICAL													33200	1		
ELECTRICAL/ELECTRONIC	31500	1											31250	2		
NURSING			26962	16												
PHARMACY					40300	5										
BIOLOGICAL					21250	2									22000	1
CHEMISTRY															19500	1
MATHEMATICS	29250	2			22000	1	16667	3								
PHYSICS															20500	1
OTHER PHYSICAL & EARTH SC							20000	1							20000	1

AVERAGE SALARY OFFERS SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	26771 564 45000/23000	24362 97 40300/19000	25339 36 50000/20000	24074 26 40000/18000	28881 21 35000/25000	26000 3	22350 2	27100 5	27961 172 37000/23400
BACHELOR - TECHNICAL	28638 8	34100 1		22000 1	31125 4	27996 1			29824 17

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
BACHELOR - NON TECHNICAL	24179 14	24637 19	21833 12	23312 30 40000/18400	24091 50 40000/20000	26635 8	22210 115 35000/17500		21408 5
BACHELOR - TECHNICAL	22250 2	23750 2		27333 3		30852 4	28218 23 34000/23408		32650 2

CURRICULUM	ON-AIR REPORTI	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT	EXECUTIVE, LEG	FINANC,TAXA, M	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY
BACHELOR - NON TECHNICAL		20125 8	22810 9	20588 17	21138 4	25700 2	20500 2		22700 13
BACHELOR - TECHNICAL		32000 1	26000 1		23866 1	21940 2			22222 9

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
BACHELOR - NON TECHNICAL	25409 2	23160 4	23134 32 42000/17000	16010 8	18533 3	17725 4		27313 8	
BACHELOR - TECHNICAL			19500 1				32056 20 40560/29000	29266 151 50000/25343	28147 21 34080/27000

CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL	23000 2	26000 2	34000 1	31371 7		23550 4	20500 2	31850 2	
BACHELOR - TECHNICAL	31380 143 39000/29500	31070 59 38000/28000	30576 38 35000/27800	31481 83 40000/29000	30940 50 41000/27000	31542 101 36800/29000	29914 29 34800/25343	32379 155 44000/30000	31136 309 39000/28440

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
BACHELOR - NON TECHNICAL	25697 30 32000/22500	28439 18	28052 23 35000/24000	25125 4	21750 2	17000 1	29310 68 40000/25000	26802 23 35050/19000	24143 191 36600/19000
BACHELOR - TECHNICAL	29754 101 40000/26000	28855 29 36000/23000	29596 49 36360/26000	28703 32 34300/26000	15000 2		29969 71 39500/27000		30800 43 34400/27000

CURRICULUM	MATH/STATISTIC	NURSES / PERSO	OTHER HEALTH R	PARALEGAL	PERFORMING ART	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL			26000 1	21058 48 35000/19000		26063 8		18942 36 30000/13500
BACHELOR - TECHNICAL	30000 3	26962 16	33250 8	19000 4			30175 4	20500 4

AVERAGE SALARY OFFERS SEPTEMBER 1989 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
MBA--NON-TECH	32738 8	36500 2		41000 3	55000 1			45000 3	45000 1
MBA--TECH	29500 2						38000 1	32000 1	32000 1

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH					36000 1				47000 1
MBA--TECH									34300 2

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH		45000 1	46000 1					45000 1	
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
MBA--NON-TECH						
MBA--TECH						